

# Las Vegas Market Symposium

November 16, 2017

Suncoast Hotel & Casino, Las Vegas

2017



The Las Vegas Market Symposium 2017 is designed for allied real estate professionals in southern Nevada to join together to listen and learn. Speakers across all practice settings hope to facilitate a dialog between panelists and attendees on past and projected changes in the southern Nevada region.

### General Schedule

**Registration & Continental Breakfast**  
7:30 a.m. — 8:30 a.m.

**Land, Single-Family Residential & Multi-Family Market Panels**  
8:30 a.m. — 12:30 p.m.

**Lunch Panel**  
12:30 p.m. — 1:15 p.m.

**Office, Industrial and Retail Panels**  
1:15 p.m. — 4:30 p.m.

### Continuing Education & Attendance

The Las Vegas Market Symposium 2017 is approved by the Nevada Real Estate Division for eight (8) hours of appraisal continuing education credit (CE.0009051-A) and seven (7) hours of General real estate continuing education credit (CE.5954000-RE). In addition, Appraisal Institute attendees are eligible to receive 8 hours of Appraisal Institute continuing education credit. Attendance certificates will be distributed at the end of the day at the Symposium.

100% attendance is required, which includes the lunch session. Partial credit is not available for continuing education credit.

Registration Type	Early Bird Registration Tuition (Through 10/10/17)	Regular Registration Tuition (10/11-11/2/17)	Late Registration Tuition (After 11/3/17)*
AI Member	\$160		
Regular	\$160		
AI Member		\$185	
Regular		\$205	
AI Member			\$210
Regular			\$230

\*Late fees will apply if space is available

A portion of each Las Vegas Market Symposium 2017 paid registration will be donated to Let's Join Paws.



Let's Join Paws is a non-profit organization that will use contributions to expand its loving support network of dog owners and part-time caregivers, as well as to partner with organizations that preserve and promote the wellness of dogs. To learn more, visit [www.letsjoinpaws.org](http://www.letsjoinpaws.org).

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COMMERCIAL REAL ESTATE WOMEN



Anderson Valuation Group



### Land Panel

**Moderator:** Michael Montandon – Providence Commercial  
**Panelists**

Matthew J. Nelson, CCIM, CLS – J.A. Kennedy RE Company  
John Restrepo – RCG Economics  
Mark A. Rua – Realty Executives of Nevada  
Vince Schettler – Colliers International

### Single-Family Residential Panel

**Moderator:** Laura Worthington-Harbison, ABR, AHWD, BPOR, BS, CDPE, CRS, GRI, SRES - Realty Executives

### Panelists

Rick Brenkus, CRS, GRI, MRA – Keller Williams Realty The Marketplace  
Brian R. Gordon, CPA – Applied Analysis/Sales Traq  
Norbert Gyorfi – LeaderOne Financial Corporation  
John P. McLauri – KB Home Nevada  
Nat Hodgson – SNHBA

### Multi-Family Panel

**Moderator:** Angela Powers-Armstrong – Berkadia

### Panelists

Douglas Eisner – Calida Group  
Jonathan Fore – Fore Property Company  
Devin Lee, CCIM – Northcap  
Douglas S. Schuster – ARA Newmark

### Lunch Panel

*The State of Southern Nevada*

**Moderator:** Joe Schoenmann – KNPR

### Panelists

William Arent – City of Las Vegas  
Aaron Baker – City of Mesquite  
Barbra Coffee – City of Henderson  
Gina Gavan – City of North Las Vegas  
Michael Majewski – Boulder City Chamber of Commerce

### Office Panel

**Moderator:** Taber A. Thill, SIOR – Colliers International

### Panelists

Cathy Jones, CPA, SIOR, CCIM – Sun Commercial Real Estate  
Matthew Kreft – Cushman Wakefield I Commerce  
Amy Lance – CBRE, Inc.  
Daniel Palmeri, SIOR – Cushman Wakefield I Commerce

### Industrial Panel

**Moderator:** Donna S. Alderson, SIOR – CBRE, Inc.

### Panelists

Michael G. De Lew, SIOR – Colliers International  
Jeffrey S. LaPour – LaPour Development  
Xavier Wasiak, SIOR – Jones Lang LaSalle  
Fritz Wyler – Prologis

### Retail Panel

**Moderator:** Daniel R. Adamson – ROI Commercial Real Estate

### Panelists

David A. Grant – Colliers International  
Dave Johnson – NewMarket Advisors  
Brendan Keating – Logic Commercial Real Estate  
Rob Moore – Sun Commercial Real Estate  
Jennifer Ott, CCIM – ROI Commercial Real Estate

# Registration Form

## Las Vegas Market Symposium 2017

Name, Designation (s)

Firm Name & Address

City, State, Zip

Phone

Email Address

Nevada Appraisal License Number

Nevada Real Estate License Number

### Payment Information

(Check the circle for type of payment)

Check enclosed — Payable to *Nevada Chapter* (Mail checks to: Nevada Chapter Appraisal Institute, 2251 N. Rampart Blvd., #1495, Las Vegas, NV 89128)

Visa     MasterCard     American Express

Account Number

CCV Code

Exp. Date

Billing Zip Code

Signature

**Online Registration:** [www.myappraisalinstitute.org/education/Nevada/](http://www.myappraisalinstitute.org/education/Nevada/)

#### Confirmation, Refunds & Cancellation

Registration deadline is Thursday, November 2, 2017. Registrations received after November 2, 2017, will be accepted if space is available and late fees will apply.

All registered attendees will receive an email confirmation within 48 hours of registration.

Written cancellations received **through** November 2, 2017 are 100% refundable.

Written cancellations received **after** November 2, 2017 are subject to a \$50 cancellation fee.

#### Disclaimers

We reserve the right to substitute moderators or panelists due to circumstances beyond our control.

If you have a disability and may require some accommodation, please notify us in writing at least two weeks in advance, and we will arrange for reasonable accommodation.

Vendors and Sponsors of the *Las Vegas Market Symposium 2017* may request contact information of the Symposium's registered attendees. If you do not wish to have your information shared with a vendor or sponsor, please contact Tina Anderson at [tina@aineveda.org](mailto:tina@aineveda.org).

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